

# Turks and Caicos

## Leaderboard

Are you one of the top performers that will be joining athenahealth in Turks & Caicos?

**REMINDER!** As a group we need to deliver a minimum of 650 meetings and be above a 10% meeting to win (M2W) rate in order for the trip to take place. We are trending above 10% M2W, but need another 339 meetings to get to our goal of 650. We can do it!

DATA AS OF 10.13.16

| TSI Rep                    | Meetings YTD | Wins YTD  | Meeting Pts YTD | Win Pts YTD | Total      |
|----------------------------|--------------|-----------|-----------------|-------------|------------|
| Chris Lesmeister           | 15           | 10        | 16              | 33          | 49         |
| Valerie Martinet           | 1            | 0         | 1               | 0           | 45         |
| Brian White                | 2            | 0         | 2               | 0           | 42         |
| Rich Wray                  | 1            | 0         | 1               | 0           | 41         |
| Jonathan Thompson          | 17           | 4         | 19              | 15          | 34         |
| Frederick Ruffin Jr        | 13           | 4         | 13              | 18          | 31         |
| Brent Layton               | 25           | 1         | 27              | 3           | 30         |
| Karen Cooper               | 15           | 3         | 18              | 12          | 30         |
| Ralph Tamburro             | 24           | 0         | 30              | 0           | 30         |
| James Henderson            | 18           | 1         | 23              | 6           | 29         |
| Tim Peterson               | 21           | 1         | 21              | 3           | 24         |
| Janine LaPorte             | 21           | 0         | 23              | 0           | 23         |
| Erika Wallace              | 15           | 0         | 19              | 0           | 19         |
| Randy Cypher               | 17           | 0         | 19              | 0           | 19         |
| Jim Barnhill               | 12           | 0         | 18              | 0           | 18         |
| Dave Dixon                 | 9            | 1         | 10              | 3           | 13         |
| TJ Leonard                 | 10           | 0         | 12              | 0           | 12         |
| Bonnie (Griffin) Kaake     | 3            | 1         | 5               | 6           | 11         |
| Mike Janis                 | 6            | 1         | 8               | 3           | 11         |
| Deb Wedemeier              | 3            | 1         | 4               | 6           | 10         |
| Noah Huggins               | 2            | 1         | 4               | 6           | 10         |
| John H Orozco              | 3            | 1         | 3               | 6           | 9          |
| Anthony Poole              | 8            | 0         | 8               | 0           | 8          |
| Jason Cummings             | 2            | 1         | 2               | 6           | 8          |
| Thomas Hollman             | 2            | 2         | 2               | 6           | 8          |
| Ed Heim Jr                 | 4            | 1         | 4               | 3           | 7          |
| Joseph Bernier             | 4            | 1         | 4               | 3           | 7          |
| Jason Miller               | 5            | 0         | 6               | 0           | 6          |
| Jimmie Duke                | 6            | 0         | 6               | 0           | 6          |
| Keith Martens              | 2            | 1         | 3               | 3           | 6          |
| Melody Ann Wroblewski      | 6            | 0         | 6               | 0           | 6          |
| Bill Clayton               | 5            | 0         | 5               | 0           | 5          |
| Jeff Dorsey                | 5            | 0         | 5               | 0           | 5          |
| Patric Rademaker           | 5            | 0         | 5               | 0           | 5          |
| Ronald Cash                | 4            | 0         | 5               | 0           | 5          |
| Tamela Lowery              | 4            | 0         | 5               | 0           | 5          |
| Bryan Walker               | 1            | 1         | 1               | 3           | 4          |
| Edye Button                | 1            | 1         | 1               | 3           | 4          |
| Gary Agate                 | 4            | 0         | 4               | 0           | 4          |
| Michelle Murray            | 1            | 1         | 1               | 3           | 4          |
| Rosemary Carroll           | 4            | 0         | 4               | 0           | 4          |
| Stacey Williams            | 3            | 0         | 4               | 0           | 4          |
| Susan Levy                 | 1            | 1         | 1               | 3           | 4          |
| Travis Davis               | 3            | 0         | 4               | 0           | 4          |
| David Selk                 | 2            | 0         | 3               | 0           | 3          |
| Karla Owens                | 3            | 0         | 3               | 0           | 3          |
| Matt Samuels               | 2            | 0         | 3               | 0           | 3          |
| Michael Glass              | 3            | 0         | 3               | 0           | 3          |
| Mike Hewes                 | 3            | 0         | 3               | 0           | 3          |
| Rick Schuessler Jr.        | 3            | 0         | 3               | 0           | 3          |
| Bob Weiss                  | 1            | 0         | 2               | 0           | 2          |
| Johnny Tai                 | 2            | 0         | 2               | 0           | 2          |
| Lisa Vanderhoof            | 2            | 0         | 2               | 0           | 2          |
| Philip J Ciampa            | 2            | 0         | 2               | 0           | 2          |
| Rod Garrison               | 1            | 0         | 2               | 0           | 2          |
| Ryan Pitcher               | 2            | 0         | 2               | 0           | 2          |
| Wade Ritchie               | 1            | 0         | 2               | 0           | 2          |
| Terrence (Terry) Alexander | 1            | 0         | 2               | 0           | 2          |
| Ann Marie Greenwood        | 1            | 0         | 1               | 0           | 1          |
| Bounthay (Boon) Saysavanh  | 1            | 0         | 1               | 0           | 1          |
| Bruce Coughenour           | 1            | 0         | 1               | 0           | 1          |
| Carolyn Zenzen             | 1            | 0         | 1               | 0           | 1          |
| Dick Neary                 | 1            | 0         | 1               | 0           | 1          |
| Dione Leone                | 1            | 0         | 1               | 0           | 1          |
| Erik Madsen                | 1            | 0         | 1               | 0           | 1          |
| Gabriel Etienne            | 1            | 0         | 1               | 0           | 1          |
| Gary Loring                | 1            | 0         | 1               | 0           | 1          |
| James R Wells              | 1            | 0         | 1               | 0           | 1          |
| Julie Richardsen           | 1            | 0         | 1               | 0           | 1          |
| Karen Louise Cowell        | 1            | 0         | 1               | 0           | 1          |
| Laurie Boisclair           | 1            | 0         | 1               | 0           | 1          |
| Lisa Swan                  | 1            | 0         | 1               | 0           | 1          |
| Lisa Yarbrough             | 1            | 0         | 1               | 0           | 1          |
| Rey Ramos                  | 1            | 0         | 1               | 0           | 1          |
| <b>Grand Total</b>         | <b>377</b>   | <b>40</b> | <b>432</b>      | <b>153</b>  | <b>585</b> |

Move yourself up the leaderboard by driving athenahealth activity with your team.

Remember:

- 1 Point for each held meeting\*
- 3 Points for each signed deal

\*Points are calculated on calendar year, Jan 1 - Dec 31, 2016

Follow up with your Field Associate to schedule a training day or ride-days for your team.

-athenahealth Channels Team